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Law as a Service (LaaS)

Subscription

What is LaaS?

It's a revolutionary new way of providing legal services.

When buying legal services, businesses typically engage free-lance lawyers or use traditional law firms. Both options have upsides and downsides. LaaS offers the best of both worlds.

For a fixed monthly price, you can have all of your legal services delivered by a team of business savvy lawyers.

Benefits of LaaS

	Traditional	Freelance	Radius
Fixed monthly fee, regardless of volume.	✗	✗	✓
Key contact lawyer supported by a team of specialists at no additional cost.	✓	✗	✓
Free of PAYE, NI & IR35 Risks	✓	✗	✓
Training or recruitment costs of lawyer provided free of charge	✓	✗	✓
Business legal advice in plain English – no legal jargon, no sitting on the fence.	?	?	✓
Flexible – scale up, down or terminate at any-time. (on 1 month's notice)	✓	?	✓
All advice backed by indemnity insurance & with the benefit of legal privilege.	✓	?	✓
Access to legal information services, systems and know-how.	✓	✗	✓
Your corporate memory.	✗	✗	✓
COVID-19 – Work mostly done remotely to reduce costs, ensure safe social distancing and to maintain business continuity.	✓	✗	✓

What work is included in the scope?

We have provided four standard options – Bronze, Silver, Gold & Platinum – together with indicative pricing (see table below). Each business is however different so we will need to understand some more about your business before finalising things.

Alternatively, you can ‘pick and mix’ your scope and we’ll be pleased to provide you with a fixed price based on your selection.

What’s included?

	Bronze	Silver	Gold	Platinum
‘Hand-holding’ service – unlimited telephone advice on most legal matters. This includes commercial contracts, commercial disputes, trademarks & copyright, compliance topics and employment matters.	✓	✓	✓	✓
Discounted rates (£215 p/h) for excluded works.	✓	✓	✓	✓
Advising, negotiating & drafting live contracts.		✓	✓	✓
Selection and management of other professional advisers (e.g. for overseas work).		✓	✓	✓
Pro-active guidance on legal & commercial strategy.		✓	✓	✓
Annual review & update of key commercial contract templates.			✓	✓
Annual review & update of compliance policies & procedures (Data Protection etc)			✓	✓
Annual review & update of employment, contractor contracts & associated policies.			✓	✓
Annual legal and compliance training (to include Contract Law, Consumer Law, Data Protection, Anti-Bribery)			✓	✓
Proactive legal updates to help ensure your business is legal compliant.			✓	✓
Provision of online contracts management solution.				✓
Development and provision of bespoke online training solutions (1 topic per year) – This includes management of participation and hosting on our training platform.				✓
Automation of key contracts (max 5 per year).				✓

What are the monthly charges?

Our pricing policy has been designed to be similarly priced to recruiting an in-house free-lance lawyer (but with additional benefits – see benefits section above) & significantly less than a traditional externally provided service.

How do we achieve this? By providing our services in this way to multiple clients – we have efficiency benefits that we pass to you.

	Bronze	Silver	Gold	Platinum
Small Business (<10m turnover & <50 employees)	£1,200	£4,800	£7,200	£9,600
Medium Business (>10m turnover or >50 employees/ <250 employees & < £36m turnover)	£2,400	£7,200	£9,600	£12,000
Large Business (>36m or > 250 employees / < 500 employees & < £100m turnover)	£3,600	£9,600	£12,000	£14,400

Very Large Businesses (that's anything bigger than a Large Business), we can provide a quote on application.

Optional extras

- Employment litigation insurance (covers legal cost of defending court or tribunals claims);
- Data protection litigation insurance (covers legal costs of defending data protection litigation);
- Paralegal support.

What's excluded?

The services that we have excluded are items that are typically irregular activities or services that can usually be done by other providers less expensively.

As a LaaS member you will be entitled to reduced hourly rates on any of these activities.

The excluded services/fees are:

- Corporate M&A;
- Real Estate transactions;
- Tax advice;
- Writing/ filing registered designs/ patents;
- Health and safety or personal injury matters;
- Company secretarial;
- Court or tribunal proceedings;
- Advising on foreign laws;
- Travel expenses;
- Third party fees or disbursements.

Response times

We will always aim to work with your timeline. Our service level commitment is to respond within 1 working day and to complete required actions on any reactive matter within 5 working days. Pro-active work will be completed within an agreed annual timetable.

We understand that some things are very urgent and that occasionally work needs to be turned around faster than our standard service response times. We will always do everything humanly possible to achieve that. We may apply £40 p/h uplift for such work.

How it works

We'll provide you with a team and provide you with their contact details. The team will include your key contact who will be responsible for delivering much of the advice that you need. The other team members are there to support when their expertise is needed or when your key contact is not available.



Testimonials

We pride ourselves on being lawyers that provide more than just legal advice. We like to also bring our commercial experience to you and always deliver it in plain English. We are really pleased that our clients agree that we deliver on that promise. Here's a selection of our client feedback.

'We are pleased to be working with Radius Law. They provide responsive expert advice when required and have the ability to simplify complex items.'

- Chris Mason, Chief Executive, FISITA

'In all of our dealings with the Radius Law team, they have delivered more than just legal advice. They have proactively thought about the risks and opportunities of our business and have guided us with practical solutions.'

- Ken Glass Group Financial Controller, Mercedes-Benz Hertfordshire

'Radius Law provide clear, practical advice and importantly appreciate how things work in a commercial setting. They don't use stuffy jargon and get the job done'

- Hayley Benbow, Compliance Manager, Corporate Operations, Suzuki GB PLC

'In addition to being very flexible & easy to work with, Radius Law also display an incredibly high level of knowledge, understanding & expertise for our industry, the like of which I have never previously encountered'

- Peter Murphy, Managing Director at Isuzu Truck (UK) Ltd

'Radius sticks to its commitments: practical advice without legal jargon; it's a refreshing change.'

- Russel Farley, Commercial Director, Focus

'We have engaged Radius on various complex matters in recent years. The Radius team have always responded promptly to our needs and, more importantly, have demonstrated strong commercial awareness; they see the big picture and quickly grasp what's important and what's not which saves time and fees whilst ensuring our organisation remains protected.'

- Richard Shilling, Finance Director, British Dental Association

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